

#### **4. Multi-Buyer Exposure Policy (MBEP)**

<b>Eligibility Criteria</b>	<ul style="list-style-type: none"> <li>• Mid-Size MBEP- Exporters having exports turnover of more than 20 crore but less than 100 crore, offering cover value of minimum 10% of insurable exports turnover and minimum gross payable premium of Rs. 6.50 Lakh.</li> <li>• Large Size MBEP- Exporters having exports turnover of 100 crore and above, offering cover value of minimum 10% of insurable exports turnover and minimum gross payable premium of Rs. 20 Lakh.</li> </ul>
<b>Suitability</b>	<ul style="list-style-type: none"> <li>• Medium and Large exporters having large number of buyers and high frequency of shipments.</li> </ul>
<b>Type Of Policy</b>	<ul style="list-style-type: none"> <li>• Whole Turnover exposure-based policy</li> </ul>
<b>Scope</b>	<ul style="list-style-type: none"> <li>• All Buyers in Open Cover Country (OCC) subject to buyers not being in Buyer Specific Approval List (BSAL).</li> <li>• All Bank in OCC with World Rank up to 25000 as per latest Banker's Almanac. (Note-The <a href="#">Country Classification List</a> is available on ECGC's public portal and the <a href="#">BSAL</a> details can be accessed by the Policy Holders through login credentials)</li> </ul>
<b>Period of Policy</b>	<ul style="list-style-type: none"> <li>• 12 Months</li> </ul>
<b>Exclusions Permitted</b>	<ul style="list-style-type: none"> <li>• Shipments backed by Letters of Credit.</li> </ul>
<b>Risks covered</b>	<ul style="list-style-type: none"> <li>• Commercial Risks / Buyer Risk</li> <li>• Political Risks</li> <li>• L/C Opening Bank Risk</li> </ul>
<b>Percentage of Cover</b>	<ul style="list-style-type: none"> <li>• 80%</li> <li>• 90% (with additional Premium)</li> </ul>
<b>Important Obligations of the Exporter</b>	<ul style="list-style-type: none"> <li>• Processing fee of Rs 10,000/- (non-refundable).</li> <li>• Premium payable annually or quarterly instalments in advance on or before its respective due date on the Aggregate Loss Limit (ALL) of the Policy.</li> <li>• Submission of quarterly statement of shipments before the end of the first month of the subsequent quarter.</li> <li>• Obtain prior approval for extending the due date of payment of the export bill where the total credit period of realization exceeds 180 days.</li> <li>• Notifying/Declaration of payments for bills that have remained unpaid beyond 30 days from its due date of payment, by the 15th of the subsequent month.</li> <li>• Filing of claim within 360 days from the due date of export bill or 540 days from expiry date of the Policy cover, whichever is earlier.</li> <li>• Taking loss minimisation steps and recovery steps including legal action.</li> <li>• Sharing of recovery.</li> </ul>
<b>Major Highlights of the Policy</b>	<ul style="list-style-type: none"> <li>• Aggregate Loss Limit (ALL) shall not be less than 10% of insurable export turnover.</li> <li>• No Claim Bonus (NCB) of 5% subject to no claim, up to a maximum of 50%.</li> <li>• Upfront discount of 5% in case annual payment of premium in advance.</li> <li>• Automatic cover up to 10% of ALL is available on all buyers referred to as Single Loss Limit (SLL) under Large Size MBEP and 5% under Mid-Size MBEP, cover beyond 5% but up to 10% shall be available subject to prior approval on the buyer without any additional premium on receipt of credit limit application from the Policyholder.</li> <li>• Discrepancy cover for L/C transactions subject to terms &amp; conditions of policy.</li> <li>• Automatic cover for resale/reshipment up to 25% of Gross Invoice Value (GIV).</li> <li>• All buyers in open cover countries are covered subject to terms &amp; conditions of policy.</li> <li>• Premium is payable only on the ALL irrespective of number or value of shipments.</li> </ul>
<b>Cover Not Available for</b>	<ul style="list-style-type: none"> <li>• Merchanting Trade.</li> <li>• Buyers in Restricted Cover Category (RCC) country or buyer in BSAL.</li> </ul>